# THE GATEWAY







Bulletin of the Rotary Club of Bombay | For private circulation only | www.rotaryclubofbombay.org

## PRESIDENT'S MESSAGE



**Fellow Rotarians**,

Very Warm Greetings!

Most of us are
confined to the
comforts of our
homes, working
from our homes and
limiting our travel

for essentials, while

on the other hand, there are those many who are expected to do, and are doing, exactly the opposite - yes - the doctors, healthcare workers, police, sweepers and waste pickers, delivery boys, kirana walas, provision stores, local chemists, restaurants, bakers, farmers, bank employees, social workers, NGOs, journalists, etc. to name a few. There are others who are trying to make life easy for us to help us get over 'boredom'. Also, we see an increased sense of community living.

Medical staff are overwhelmed and facing physical and mental exhaustion, the torment of difficult decisions, the pain of losing patients and even colleagues, all in addition to the infection risk. Alongside concerns for their personal safety, health-care workers are anxious about passing the infection to their families.

Then there is the police force. The cops too are working abnormally long hours and tirelessly to make sure that people do not step outdoors for their own safety. Recently, some have come up with innovative ways of spreading the message of staying indoors, practising proper hygiene, and following government directives. Some



seen to be dancing in the street in comical coronavirus helmets, or singing a song of hope, using humour to spread the message of tackling the novel coronavirus.

There is a silent group of people who work tirelessly to ensure sanitation and hygiene. It is our army of safaiwalas, sweepers and garbage collection staff who are working hard to keep localities and city roads clean. It cannot be overlooked that the sanitation workers, waste pickers and other informal waste collectors too are our frontline of defence against the spread of coronavirus and are at par with doctors, healthcare workers, policemen and others.

When all are staying inside their households fearing infection, there are some people who never fail to provide you what you require to eat from time to time. Were it not for this fearless army of delivery boys, life would have been even more difficult for most of us.

The old kirana stores are taking the coronavirus battle head on as large supermarket chains and online grocers are struggling to resume operations and cope with demand in the lockdown situation. Once again, they have become the main and unending suppliers of daily goods to urban Indian families through the length and breadth of the land. The transition from malls to the local kiranas might not be a happy one for every urban and privileged Indian, but let's accept that if it hadn't been for them, we would forever be stuck in long queues outside departmental stores for the simplest of items. And the same with the local chemists.

In this situation, we all need a little something to keep us smiling. Most entertainment channels and houses are providing plays, concerts and shows on the electronic media, while the Taj chefs have shared their secret recipes through videos and cook book.

Let's express our deepest gratitude to, and salute, each of these and many more, who are contributing to our safety and well being as 'givers and providers' in this pandemic.









## **CLIMBING EVEREST...**

While there, you are

♦ ♦ And the life lessons I learned: entrepreneur Aditya Gupta at last Tuesday's meeting

ONE night, at the Everest base camp, we started climbing higher. One typically started at around 1 o'clock in the night and climbed for about three hours into the Khumbu Icefall which is one of the most dangerous parts of Everest. There is ice, under which is water, and my whole left leg plunged through the ice and into the freezing waters. One leg was still above it and I screamed for help. Some people helped me to pull it out but it was -25 degree and my whole leg was soaked. I was completely out of energy. I could not pull myself up and it was hard to climb even a small slope. I asked the sherpa if he could take me back down. He said that was not possible because the equipment was such that you could only go up, not come down. Another time, we were nearing camp 4, two days before Summit, at about 26,000 feet altitude and on our supply of supplemental oxygen. My sherpa left for

camp and I was climbing

alone. Suddenly, my oxygen

cylinder was finished. I still had another hour to go but no oxygen

consumed with the expedition, and climbing and saving yourself, you are not able to get to grips with what is going on. But god was kind to me and the mountain was kind to me and I got back in good shape. It is afterwards that the expedition keeps on playing in your head and it is at that time that I arrived at my takeaways from this lifetime of an expedition. When I went through these situations, they became tattooed upon my brain. It is not your business under threat or something else that you can get back later but your life itself. The stuff that works when your life is on vour line, that is the stuff I transfer to life and business in general, and, like the pandemic that we are in the middle of right now.

First, passion plus preparation lead to performance. Often.

about something but are we preparing enough? Or, if we are preparing enough, are we passionate enough that when things go wrong, or don't work out, we still keep on performing because of our passion? The learning is: PREPARATION ALONE IS NOT ENOUGH AND PASSION ALONE IS NOT ENOUGH. WHEN THE TWO COME **TOGETHER, THAT IS WHEN** WE PERFORM.

we say we are passionate

There is a physical and mental part of preparation. Typically, for an expedition like Everest, for a person like me, I have to prepare for at least a year in advance. You can prepare for the physical side of it, you can lose weight and build capacity. But the biggest game is mental, and it is not something that you can prepare in a year or two. It is about who you are and it will not change all of a sudden due to some pressure situation.

Unless you are passionate

enough, that mental strength will not happen. Passion and preparation lead to performance and this is what we see in various aspects of our life. Rotary does projects and you have seen that it takes both things.

Second, do not be scared of scale. Scale of ambition or plan should not scare us. Things can be very large when we plan an expedition like Everest. The first time you see Everest is about 40 days before you start climbing to the top, after three days of trekking in Nepal from Namche Bazaar. You see a little peak in the sky and you are fascinated. Over the next few days, step by step, you keep going closer. Then, on the final day when you are in camp 4, you live for the Summit, it is still out there in your face -- it's massive. So the scare is that it is easy to get demoralised. Many people quit because they are not prepared for the scale of what it is, the danger of what lies ahead. But I am saying that



the scale should not scare

**PROJECTS OR GOALS YOU** 

**ARE TRYING TO PURSUE** 

**YOURSELF TO THEM BUT** 

**SCARE YOU -- IT SHOULD** 

Third, the power of focus.

In some places I climbed

on ladders and delicate

footholds with hardly six to

nine inches of space for my

feet. If I were to look to my

left or right or down at that

time, it would be hard to be

able to walk. Your eyes have

to be focused only on where

go to the left and right, the

danger of it will demoralize

**NEGATIVE SITUATIONS THAT** 

**RUN PARALLEL WITH THE** 

**POSITIVE.** It is very easy to

see what is happening now

in the country. If I am not

focussed on what I can do

and what I should do, and if

I keep looking at how I am

going to lose money, how

my business is going to go

you. Connect this back to

life: THERE ARE MANY

you should stand. If your eyes

**THAT YOU DEDICATE** 

**MOTIVATE YOU.** 

**APRIL 28, 2020** 

bad, how things are going us and I am linking it to life to go wrong, it is going to be and business; THERE CAN BE hard for me to be productive and to carry on doing what I need to do. The power of AND NATURALLY THEY HAVE focus on Everest happens by **TO BE IMPORTANT ENOUGH** focusing only on the spots that you are supposed to look at and not keep processing THEIR SCALE SHOULD NOT all the dangers of the time but process what needs to be done and do that.

> Similarly, a business adventure has a lot of parallels in life. There are Olympic athletes used by business training organisations who will tell you the same things in different words: IT IS **ABOUT PREPARATION, PASSION, FOCUS, AIMING AT SOMETHING HIGH ENOUGH** AND KEEP GETTING ON WITH IT.

Fourth, the power of one step at a time. You might have heard it many times but I connected it back to Everest; it's massive and dangerous and over 45 days, there are many situations where it becomes really hard to put just one step ahead of the other. On the night of the climb, from camp 4 to top,

every single step that you're taking -- there are five to eight deep breaths between each single step -- it is like this for the whole night, 13 hours from the camp to the Summit. But the point is to keep taking those steps and not think how much is left and how will I ever get there.

On the other hand. I have

to think about how much I have already covered. And I am keeping at it, I will keep walking, crawling, whatever, but I will go. Obviously, we have to bear in mind that if something is getting too dangerous one has to use one's judgement to gauge when it is the right time to return. It is a balance between how determined I am but at the same time not crossing the line. Most of the deaths happen because people did not turn around at the right time. Sometimes the overzealous approach to something, completely ignoring what you are feeling inside, but at same time you can't keep giving up. So, one step at a time, but obviously with a positive frame. It got me to the top of Everest. I am a very ordinary business

person, ordinary level of fitness, no big athlete or whatever. But had it not been for the one step at a time mentality, I would have given up 10 times during the whole expedition.

Fifth, expect that you will have to deal with the unexpected. We can plan and have our equipment, training, teams and most capable people. However, **WE CANNOT PREDICT EVERYTHING THAT WILL HAPPEN DURING LIFE, EXPEDITION OR BUSINESS.** 

I should not be panicking because I know that things will not run exactly like planned. You have to accept to deal with it so the first thing in my mind is to not panic.

Look at the Coronavirus situation and look at all these five lessons. The power of focus: I am focusing on what I can do. We are doing a lot of training videos, we are doing work in our company which we can use when we start operating. We are using all the time to create training videos and training content which we can use better when





in mind instead of worrying that we

can't do anything in the lock down.

Similarly, I am taking one day at a time

your business you don't know when will open, so that one step at a time is very

applicable. Totally applicable lesson if

I am expecting to deal with something

unexpected happening, I am not going

Another important lesson on Everest

is the value of time. The amount of

oxygen that you have is fixed. Most

accidents and deaths happen because

of the traffic jams on Everest. The big

deal about traffic jams is that you have

stopped, there is traffic, but your oxygen

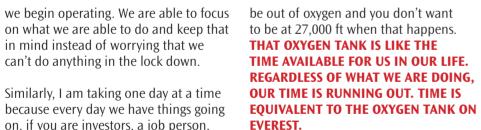
is constantly on. At some point, you will

to panic.

on, if you are investors, a job person,







### Rotarians ask Please share your experiences of being so close to death and see dead bodies around you.

There is no such thing as not being scared; fear is a good thing -- the issue is how do you feel about fear itself. We have to be intimate with fear. One time, when we were coming down from the Summit, I heard someone calling me, 'Aditya Sir'. It was a Kashmiri woman whose camp was close to ours. She was crying on the ridge that her oxygen had finished and her sherpa had gone.

This was at 28,000 feet! My sherpa and I talked over what to do but she was collapsing every two minutes. And this is the harsh reality, you feel you could not be walking away from somebody who is dying and needs your help but after sometime I could see that I couldn't help her anymore.

Again and again in stories, you have to help people but sometimes you can't do anything. Don't forget your oxygen is running out too. After 10-15 minutes, I had to ask her to wait for someone from her team and when we came back, I heard that one of the women from that camp had died. I was scared that it was her. Later, it turned out to be someone else. This girl actually came back to camp from 28,000 feet without an oxygen tank. Death and fear are scary but it's about attitude.



## **COVID AND THE ROTARY WAY**



11 ventilators installed at the Thane Civic Hospital – all contributed by the Rotary Club of Bombay. The Covid-19 outbreak resulted in the curtailment or restrictions on patients going to nearby towns for dialysis. To alleviate their suffering and danger to the life of these patients, the

Rotary Club of Palghar recently established the Rotary Dialysis Center at Astha Hospital, Manor, Dist Palghar. The Rotary Club of Bombay donated a Fresenus Dialysis machine to the centre which was commissioned today. Another example of Rotary Clubs of RID 3141 in action together!

THE BULLETIN OF THE ROTARY CLUB OF BOMBAY 15



450 people from 105 needy families of Fisherman Community in Mumbai during COVID 19 lockdown. Thanks to President Preeti Mehta, Rtn. Dilip Dalal & Rtn. Sunita Mandelia for taking an immediate decision to transfer the required funds to supply 105 ration packets.

On request from Bhai Bunderkar Adarsh Machhimar Vasahat (Fisherman Colony, Badhwar Park, Colaba), the Rotary Club of Bombay came forward and donated grocery (ration) packets on April 21st, 2020.

The Child Welfare Committee acknowledges the effort put in by Bhavishya Yaan Alumni, Abhishek Gupta in this endeavour.





## REEDINGTHOSEIMARED

A COOKED MEAL DISTRIBUTION INITIATIVE





UPDATE: 25TH APRIL, 2020

The Rotary Club of Bombay & Rotary Club of Mumbai Versova have been providing individually packaged meals to the migrant labour, daily wage earners and homeless of Mumbai City.

> TOTAL MEALS: 6,00,000+ **DAILY MEALS: 25,000+\***

#### DONATE NOW!

Rotary Club Bombay Charities Trust No. 3 Bank Details: HDFC Bank Ltd., 101-104 Tulsiani Chambers, Free Press Journal Marg, Nariman Point, Mumbai 400 021 Branch: Nariman Point Branch Code: 0001 Account Type: Savings Account Account Number: 00011000043340 IFSC Code: HDFC 0000001

For remittance in INR from a foreign country, the Swift Code is HDFCINBB



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## **NEXT WEEK'S SPEAKER: RICHARD REKHY**



REINVENTING THE **FUTURE: BUSINESS** CONTINUITY

**VENUE: ONLINE AT ZOOM.US (MEMBERS** ONLY)

TIME: 12 NOON

#### **ROTARIAN BIRTHDAYS**



RTN. ANAND MAHINDRA



MAY 4 RTN. SHOM AGTIANI



RTN. RAVINDRAKUMAR RTN. ARJUN





RTN. SUHAIL Nathani

APRIL 28

**ROTARIAN PARTNER BIRTHDAYS** 

RTN. PTN. PRERNA JATIA APRIL 30 RTN. PTN. KAVITA BULCHANDANI RTN. PTN. POONAM SURANA

MAY 1 RTN. PTN. PINKY DALAL MAY 2 RTN. PTN. NANDITA PATODIA MAY 3 RTN. PTN. SHAFALI DIWANJI RTN. PTN. KAMAL PANDOLE

#### **ANNIVERSARIES** May 2

RTN. PTN. LOVEY & RTN. SUNNY PARIYARAM

May 4 RTN. PTN. SAM & RTN. DILNAVAZ VARIAVA

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